

rpm | EXCEEDING YOUR  
X P O | EXPECTATIONS



The Curator of Fashion

September 7-8, 2025

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## Quick Facts

Dear Exhibitor,

RPMXPO Services is pleased to have been chosen as the Official General Service Contractor for the **2025 COBB Tradeshow**. We recognize that your participation in this event is a vital part of your firm's marketing program, and we want to do everything possible to make it profitable and rewarding for you. If you need assistance, please contact our Customer Service Department at 678-742-7310.

Included in this service kit are order forms for various items that you may require. These RPMXPO forms are to be returned to our office and the other forms to the specific contractor who is providing the service. Please review these forms and submit your orders as early as possible.

All questions regarding the convention's policies, space assignments, display limitations and event schedules should be directed to:

Atlanta Apparel Exhibition Group  
 P.O. Box 670807  
 Marietta, GA 30066  
 Phone: (800) 841-8891  
 Email: [contracts@cobbtradeshow.com](mailto:contracts@cobbtradeshow.com)  
 Web: [cobbtradeshow.com](http://cobbtradeshow.com)

All questions regarding shipping, storage, furniture rental, labor, and other services should be directed to:

RPMXPO  
 242 Westfork Court, Suite A  
 Lithia Springs, GA 30122  
 Phone: (678) 742-7310  
 Fax: (770) 679-8751  
 E-Mail: [info@rpmxpo.com](mailto:info@rpmxpo.com)  
 Web: [rpmxpo.com](http://rpmxpo.com)

## Important Deadlines

Advance Price Discount Deadline for all RPMXPO orders ..... Thursday, September 4, 2025  
 First day on target shipments to arrive at the warehouse without a surcharge ..... Friday, August 8, 2025  
 Last day on target shipments to arrive at the warehouse without a surcharge..... Friday, August 29, 2025  
 Last day off target shipments to arrive at the warehouse WITH a surcharge ..... Thursday, September 4, 2025  
 First day freight can arrive at show site ..... 8:00 am on Saturday, September 6, 2025

**PLEASE NOTE:**

All order forms for utility, A/V, floral, etc. services NOT provided by the General Service Contractor, RPMXPO, should be faxed to the number listed on the respective form.  
 Please do not send them to RPMXPO.

## Quick Facts - continued

### Standard Booth Package

**Per 10'x10' exhibit space to include:**

- 8' High Standard Pipe & Drape White Back Wall
- 3' High Standard Pipe & Drape White Side Rail
- (1) 7" x 44" one-line identification sign with company name and booth number

**\*NOTE: Carpet is not included in your package**

You will be provided the furnishings package you ordered from Atlanta Apparel Exhibition Group (AAEG)  
There will be no swapping of equipment between exhibitors onsite.  
Any equipment used in your booth space will be billed at show site rates

### Exhibit Show Schedule

<b>Exhibitor Move-in:</b>	Saturday, September 6, 2025	9:00 am - 9:00 pm
<b>Exhibit Hours:</b>	Sunday, September 7, 2025 Monday, September 8, 2025	8:30 am - 7:00 pm 8:30 am - 5:00 pm
<b>Exhibitor Move-out:</b>	Monday, September 8, 2025	5:00 pm - 9:00 pm

**PLEASE NOTE:**

- Exhibits may not be dismantled prior to 5:00 pm on Monday, September 8th
- All exhibits must be dismantled and removed by 9:00 pm on Monday, September 8th
- Your carrier must sign in for pick-up before 7:00 pm or freight may be re-consigned through the Official Show Carrier, ABF Freight.

### Shipping Addresses

Shipments to Advance Warehouse:	Direct to Show Site:
To avoid an off target surcharge: Shipments must arrive no later than <b>8/29/25</b> Shipments received after 8/29/25 are subject to a 25% surcharge, unless shipping via ABF Freight. Shipments will not be accepted if delivered after <b>9/04/25</b>	Shipments will not be accepted if delivered before <b>9/06/25</b>
COBB Tradeshow c/o RPMXPO 242 Westfork Court; Suite A Lithia Springs, GA 30122 Phone Number: 678.742.7310 (Exhibitor Name and Booth Location)	COBB Tradeshow Georgia International Convention Center c/o RPMXPO 2000 Convention Center Concourse College Park, GA 30337 (Exhibitor Name and Booth Location)

## Ordering Options

### PLACING YOUR ORDER

We have two options in place to make placing your order easy and convenient. Online ordering is available and can be accessed 24/7 to place your order and access all details of the event. We also offer the exhibitor manual in PDF format. Listed below are the simple instructions for placing your orders for the furnishings and services you require for your booth:

**Online Ordering** — Follow these easy steps to place your order online.

1. You will receive an email containing your personal User Name and Password and the link to the ordering website.
2. Follow the link found in the email referenced above, then enter your User Name and Password.
3. You should now be on our Welcome page and have access to place your order or look up details concerning the show.
4. After you place your order, you will receive a confirmation via email. Your order will be processed by RPMXPO within one business day and you will then receive your paid invoice via email.

**Faxed / Emailed Orders** — For your convenience, we also have a printable PDF version of our exhibitor service manual. This manual contains information concerning all facets of the event including important deadlines, your set-up and dismantle schedule, shipping details, shipping labels and order forms for all the services and furnishings you will require for your booth.

1. To place your order using the PDF forms, just print and complete the applicable forms for the products and/or services you will need.
  - A. RPMXPO Forms — Return the form(s), along with your check payment or a completed Payment and Credit Card Authorization Form, to RPMXPO by fax, email or mail. Orders will not be processed without a method of payment.
  - B. Other Providers' Forms — Order forms for other Official Providers such those for utilities, audio/visual, computer and floral rental should be sent to the provider listed on the form. Please do not send these forms to RPMXPO Services.

We suggest that you copy or download the RPMXPO PDF exhibitor manual to your computer desktop. You will then be able to access it at any time for order forms and for information concerning the show.

**Important** — In order to qualify for the lower Advance Rate pricing, your order and full payment must be received by the *Return Deadline Date* listed on the forms.

If you have any questions about how to place your order, please feel free to call us at 678-742-7310 or email us at [info@rpmxpo.com](mailto:info@rpmxpo.com).

## User Login Request

### RPMXPO Online Ordering

Please complete this form if you:

- ☐ Have not received the User Login Link
- ☐ Need password reset
- ☐ Had the User Login Link sent to the incorrect Representative

\*Check an option\*

In order to receive the User Login Link, the following information needs to be completed

Company Name:		Booth #:	
Street Address:	City:	State:	ZIP:
Phone #:	Fax #:		
Ordered By:		E-Mail:	
Signature:		Date:	

**Return completed form to RPMXPO via:**  
**Email: info@rpmxpo.com -OR- Fax: 770-679-8751**

## Payment Policies

### • Payment Options

RPMXPO is the official general service contractor for **2025 COBB Tradeshow**, and is pleased to offer you three convenient ways to pay for any and all show services provided by RPMXPO.

#### • Credit Card

- We accept MasterCard, Visa, Discover and American Express. To authorize charges, you must complete the enclosed **Credit Card Authorization Form**. By completing and returning the Payment and Credit Card Authorization Form you are authorizing RPMXPO to charge your credit card for any and all charges incurred.

#### • Wire Transfer in U.S. Funds

- To avoid fraudulent activity, wire transfers must only be sent to the account listed below:
- WELLS FARGO - NC 112 S. Main Street Davidson, NC 28036  
Please call office at 678-742-7310 for wire account details

\*ANY ATTEMPTS TO SEND A WIRE TRANSFER TO ANY ACCOUNT OTHER THAN AS SPECIFICALLY STATED ABOVE WILL BE AT THE FULL RISK OF THE SENDER. RPMXPO ASSUMES NO RISK AND WILL NOT BE HELD LIABLE FOR ANY WIRE TRANSFER THAT DOES NOT CONFORM PRECISELY AS WRITTEN ABOVE.

- Wire transfers must be initiated and confirmed at least two weeks prior to move-in. Wire transfers must include your company name, show name and booth number.
- Due to the various processing fees we incur from banks clearing wire transfers into our accounts, RPMXPO will charge the following fees:
  - Domestic incoming wire transfer fee: \$25.00
  - International incoming wire transfer fee: \$50.00

#### • Checks

- All checks must be in U.S. funds drawn on a U.S. Bank.
- For advance payments by company check please submit your check with the anticipated charges, along with the completed order forms. All check payments must be received and cleared prior to show move in. Although you may choose to pay by company check or cash, for all charges incurred at show site, **we require your signed Credit Card Authorization Form** to be on file with RPMXPO, in advance, to guarantee payment. Please make all checks payable to: **RPMXPO**. Absolutely no check payments will be taken on site.

### • Show Site Orders

To save money, take advantage of the pre-show discounts by ordering as many of your requirements as soon as possible in advance. **For the discount prices to be in effect, your order must be received by the Return Deadline Date of Thursday, September 4, 2025 and payment must accompany your order.** Orders received after the Return Deadline Date or made at the Exhibitor Service Desk during the show will be billed at standard rates listed on the various order forms.

### • Payment Terms

To process your order for services and materials listed in the Exhibitor Service Manual, we require your signed **Payment and Credit Card Authorization Form** to be on file with RPMXPO to guarantee payment. Invoices for outstanding balances will be available at the Exhibitor Service Desk for your review and payment. Pre-payments will be indicated, and any balance due must be paid in full upon receipt. If payment is left unpaid after the close of the event, a monthly recurring late fee of 2.5% will be applied. All payment disputes must be resolved prior to leaving the event.

Invoices will be distributed on the last day of the event. If you have any questions or concerns in regard to any of your charges, please stop by the Exhibitor Service Desk. No charges will be disputed after the close of the event.

Additionally, **exhibitors will be charged for the equipment they use in their booth.** RPMXPO is authorized to charge the exhibitor's credit card for any charges incurred following the show, e.g., dismantle labor, outbound overtime drayage charges, etc. In these circumstances, RPMXPO will charge the exhibitor's credit card on file, and email an invoice to the exhibitor, outlining the charges which were billed.

All charges are payable in U.S. funds drawn on a U.S. Bank. **No telephone orders will be accepted.**

### • Cancellation Policy

- Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued.
- Any and all Custom and Executive Furnishings cancelled before the discount deadline will be refunded at 100% of the original price. Any and all Custom and Executive Furnishings cancelled prior to 48 hours of the event move in will be refunded at 50% of the original price. No refunds will be issued for orders cancelled less than 48 hours prior to move in.
- Labor service orders cancelled prior to 48 hours of the event move in will be refunded at 75% of original price. Labor service orders cancelled less than 48 hours prior to move in will be invoiced 50% of the original order.

- **Note:** All materials are on a rental basis for the duration of the event, and must be returned in good working order and remain the property of RPMXPO.







## Credit Card Authorization Form

**Deadline: 9/04/25**

Please complete the information requested and return the payment in full with this form and your orders. You may choose to pay by credit card or check; however, we require your credit card authorization to be on file with RPMXPO. For your convenience, we will use this authorization to charge your credit card for any additional amounts incurred as a result of show orders placed by your representative for this event.

NOTE: Tax exemption certificate will need to be submitted in order to have the tax withheld.

<b>Payment Method:</b>	
<input type="checkbox"/>	Corporate Credit Card
<input type="checkbox"/>	Personal Credit Card
<input type="checkbox"/>	Check
<input type="checkbox"/>	Wire Transfer (fee applies)*
*Please note: You may choose to pay by Check or Wire Transfer; however, a credit card is required to be on file for any charges not covered by check or wire payment.	
<b>Card Type:</b>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<b>Card Number:</b>	
_____	
<b>Expiration Date:</b> <b>CVV2 (Security) Code:</b>	
____/____      _____	

<b>ORDER RECAP</b> Enter totals from each completed form <i>* Note: Items taxable in the State of GA</i>		
*Shelving Units & Table Risers Order Form	\$	
*Tables Order Form	\$	
*Booth Accessories Order Form	\$	
*Specialty Equipment Order Form	\$	
*Booth Carpet & Padding Order Form	\$	
Display Labor Order Form	\$	
Forklift Labor Order Form	\$	
Booth Cleaning & Porter Service Order Form	\$	
Material Handling Order Form	\$	
<b>TOTAL AMOUNT DUE →</b>	<b>\$</b>	

By my signature below and as representative of \_\_\_\_\_, we hereby forever release and waive any right to bring suit against RPMXPO and its owners, officers, directors, managers, officials, trustees, agents, employees, or other representatives in connection with exposure, infection, and/or spread of ALL COVID-19 related to, utilizing RPMXPO's services. We understand that this waiver means we give up any rights to bring any claims including for personal injuries, death, disease or property losses, or any other loss, including but not limited to claims of negligence and give up any claim we may have to seek damages, whether known or unknown, foreseen or unforeseen. I understand and agree that the laws of the state of South Carolina will apply to this waiver.

**I HAVE CAREFULLY READ AND FULLY UNDERSTAND ALL PROVISIONS OF THIS RELEASE, AND FREELY AND KNOWINGLY ASSUME THE RISK AND WAIVE OUR RIGHTS CONCERNING LIABILITY AS DESCRIBED ABOVE.**

ALL ORDERS SUBJECT TO LIMITS OF LIABILITY AS SET FORTH ON FOLLOWING PAGE			
Company Name:		Booth #:	
Name on Card:			
Street Address:		City:	State:      Zip:
Phone #:		Fax #:	
Ordered By:		Email:	
Signature:		Date:	



## **Limits of Liability and Responsibility**

1. RPMXPO shall not be responsible for damage to uncrated materials, materials improperly packed or concealed damage.
2. RPMXPO shall not be responsible for loss, theft or disappearance of exhibitor's materials after same has been delivered to the exhibitor's booth.
3. RPMXPO shall not be responsible for loss, theft or disappearance of exhibitor's materials before they are picked up from exhibitor's booth for reloading after the show. Bills-of-Lading covering outgoing shipments, which are furnished by RPMXPO, to the exhibitor, will be checked at the time of actual pick-up from the booth and corrections made where discrepancies occur.
4. RPMXPO shall not be responsible for any loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind or to any causes beyond its control.
5. If found liable for any loss or damage, RPMXPO's sole and maximum liability for loss of or damage to EXHIBITOR'S materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$.50 per lb. per shipment based on the weight of the article(s) lost or damaged, or a maximum liability of \$50.00 per shipment, whichever is less. RPMXPO shall be liable ONLY for loss of or damage to articles actually physically handled or for articles for which RPMXPO specifically acknowledges receipt in writing. RPMXPO shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from or related to a claim for loss or damage of material. In no event will RPMXPO be held liable for any concealed damage-no exceptions.
6. RPMXPO shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
7. The consignment or delivery of materials to RPMXPO by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as acceptance by such exhibitor (and/or shipper) on the terms and conditions set forth.



## Non-Official Contractor Request Form

**Deadline: 9/04/25**

A non-official contractor, or exhibitor-appointed contractor (EAC), is any company other than the designated official contractors. For Exhibitors intending to use their own labor (for installation and/or dismantle) or contract for such services separately from RPMXPO, please read the following restrictions, requirements and restraints.

The following services cannot be provided by any EAC:

**Electrical • Plumbing • Telephone Lines • Drayage • Rigging • Cleaning • Catering**

If an exhibitor wishes to use an EAC that requires access to the exhibit hall either before, during or after the show, the following criteria must be met or access will not be granted:

- ◆ Exhibitor must inform RPMXPO that they have contracted with an EAC by completing this form and returning it by the deadline date shown above. If form is not submitted by the deadline date, the EAC will not be allowed to perform work in the hall except to supervise the official contractor-provided labor.
- ◆ The EAC hired by the exhibitor must, by the deadline date show above, provide RPMXPO with a current Certificate of Insurance with minimum limits of \$500,000 property damage per occurrence, \$1,000,000 personal injury per occurrence, workers compensation aggregate coverage of \$1,000,000 per occurrence, and naming RPMXPO as additionally insured for the time period of the show (including move-in and move-out days).
- ◆ The EAC must abide by the rules and regulations of the show and all pertinent union regulations.
- ◆ EAC employees are required to check in at the EAC Check in desk located at the Service Center each day prior to work to obtain the proper wrist band for the day.
- ◆ If the EAC is empowered to incur expense on behalf of the exhibitor, a Third Party Payment Authorization Form must be completed and returned to RPMXPO. The exhibitor agrees that he is ultimately responsible for the cost of all services provided in connection to the exhibitor's booth.
- ◆ The EAC agrees to have evidence in the booth that it has a valid authorization from the Exhibitor for services.
- ◆ The EAC must confine its operations to the exhibit area of its client(s). No service desks, storage areas or other work facilities will be located anywhere in the facility. Show aisles and public areas are not part of the Exhibitor's booth space.
- ◆ The EAC may not solicit business on the exhibit floor.
- ◆ The EAC must have all business licenses, work permits and insurance required by State and City governments and Facility management before beginning work, and shall provide Show Management with evidence of compliance.
- ◆ If required, the EAC must be able to provide evidence that it has current and applicable labor contracts and must comply with all labor agreements and jurisdictions. The EAC must not jeopardize the production of the event by any act or practice that would lead to work stoppages, strikes or labor disputes.
- ◆ EAC will not be permitted to load or unload exhibitor display or freight at the loading dock or POV designated areas. This is the sole responsibility of RPMXPO.

**PLEASE NOTE:** A valid and current copy of Exhibitor's Certificate of Insurance must accompany this document. If such proof is not provided, Exhibitor will not be allowed to use the EAC's services.

**Complete this form ONLY if your company is using a Services Contractor other than the official decorator to unpack, erect, assemble, dismantle or pack your display.**

**Return this form along with Certificate of Insurance, name and address of the employee(s) who are working your booth by Thursday, September 4, 2025.**

Event Name:			
Exhibiting Company Name:			Booth#:
Address:	City:	State:	Zip:
Authorized On-Site Representative:			
Name of Service Firm:			
Address:	City:	State:	Zip:
Telephone:	On-Site Supervisor:		
Signature:			Date:

## Shelving Units & Table Risers Order Form

**Deadline: 9/04/25**

*All shelves and feet will be delivered to your booth; however, it is the exhibitor's responsibility to install and dismantle them. (Note: There is a 12" space between shelves.)*

MULTI-SHELF SHELVING UNITS				
Quantity	Description	Discount Rate	Standard Rate	Amount
4' LONG	2-Shelf Unit	\$ 30.95	\$ 61.38	\$
	4-Shelf Unit	\$ 61.38	\$ 122.05	\$
6' LONG	2-Shelf Unit	\$ 36.05	\$ 72.15	\$
	4-Shelf Unit	\$ 72.15	\$ 143.83	\$
Sub-Total				\$
7.75% GA Sales Tax				\$
TOTAL AMOUNT →				\$



4' 2-Shelf Unit  
4'L x 32"H x 11"D



4' 4-Shelf Unit  
4'L x 49"H x 11"D



6' 2-Shelf Unit  
6'L x 32"H x 11"D



6' 4-Shelf Unit  
6'L x 49"H x 11"D

TABLE RISERS				
Quantity	Description	Discount Rate	Standard Rate	Amount
4' LONG	8" H - Table Riser	\$ 23.84	\$ 45.83	\$
	12" H - Table Riser	\$ 23.84	\$ 45.83	\$
	18" H - Table Riser	\$ 23.84	\$ 45.83	\$
6' LONG	8" H - Table Riser	\$ 26.05	\$ 50.77	\$
	12" H - Table Riser	\$ 26.05	\$ 50.77	\$
	18" H - Table Riser	\$ 26.05	\$ 50.77	\$
Sub-Total				\$
7.75% GA Sales Tax				\$
TOTAL AMOUNT →				\$



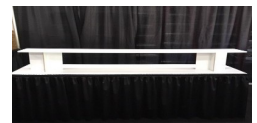
4' L x 8" H Table Riser



6' L x 8" H Table Riser



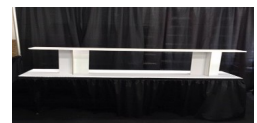
4' L x 12" H Table Riser



6' L x 12" H Table Riser



4' L x 18" H Table Riser



6' L x 18" H Table Riser

**Cancellation Policy:** Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Tables Order Form

**Deadline: 9/04/25**

<b>DRAPED DISPLAY TABLES</b> COLORS: Black, Blue, Gold, Grey, Purple, Red, Teal and White <i>Price includes white vinyl top &amp; 3 sides draping</i>				
Qty	Description	Advance Rate	Standard Rate	Amount
	2' X 4' X 30" High	\$ 99.48	\$ 124.35	\$
	2' X 6' X 30" High	\$ 139.28	\$ 174.10	\$
	2' X 8' X 30" High	\$ 153.35	\$ 191.69	\$
	2' X 4' X 42" High	\$ 126.63	\$ 158.28	\$
	2' X 6' X 42" High	\$ 164.74	\$ 205.93	\$
	2' X 8' X 42" High	\$ 176.71	\$ 220.89	\$
<b>UNDRAPED DISPLAY TABLES</b>				
	2' X 4' X 30" High	\$ 59.48	\$ 74.35	\$
	2' X 6' X 30" High	\$ 99.48	\$ 124.35	\$
	2' X 8' X 30" High	\$ 113.35	\$ 141.68	\$
	2' X 4' X 42" High	\$ 76.63	\$ 95.78	\$
	2' X 6' X 42" High	\$ 114.74	\$ 143.42	\$
	2' X 8' X 42" High	\$ 126.71	\$ 158.38	\$
<b>TABLE DRAPING - 4TH SIDE</b> COLORS: Black, Blue, Gold, Grey, Purple, Red, Teal and White				
	For 30" High Table	\$ 40.00	\$ 50.00	\$
	For 42" High Table	\$ 50.00	\$ 62.50	\$

### Choose Your Table Draping Colors



<b>ROUND PEDESTAL TABLES</b>				
Qty	Description	Advance Rate	Standard Rate	Amount
	Round Pedestal Table (30" H X 30" D)	\$ 199.65	\$ 249.60	\$
	Round Pedestal Table (42" H X 30" D)	\$ 232.25	\$ 290.35	\$
<b>Sub-Total</b>				<b>\$</b>
<b>7.75% GA Sales Tax</b>				<b>\$</b>
<b>TOTAL AMOUNT →</b>				<b>\$</b>



30" H  
Pedestal Table



42" H  
Pedestal Table



**Please note:** The drape colors shown above are represented as accurately as possible; however, due to the variances among computer monitors and printers, the colors displayed on your screen or printed form may not depict an accurate reproduction of the actual swatch color.

**Cancellation Policy:** Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Booth Accessories Order Form

**Deadline: 9/04/25**

BOOTH ACCESSORIES				
Qty	Description	Advance Rate	Standard Rate	Amount
	Side Chair	\$ 74.50	\$ 93.10	\$
	Padded Stool	\$ 118.95	\$ 148.68	\$
	Wastebasket	\$ 20.28	\$ 25.35	\$
	Floor Easel	\$ 41.20	\$ 51.50	\$
	Sign Holder	\$ 100.00	\$ 124.90	\$
	Waterfall Rack	\$ 193.70	\$ 242.12	\$
	Z Rack	\$ 75.00	\$ 100.00	\$
	Bag Rack	\$ 193.70	\$ 242.12	\$
	Literature Rack	\$ 146.25	\$ 182.81	\$
	8' Upright w/base	\$ 25.60	\$ 32.00	\$
	Crossbar	\$ 25.60	\$ 32.00	\$
	Stem Light	\$ 60.00	\$ 75.00	\$
<b>Sub-Total</b>				<b>\$</b>
<b>7.75% GA Sales Tax</b>				<b>\$</b>
<b>TOTAL AMOUNT →</b>				<b>\$</b>



Side Chair



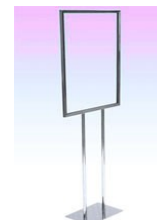
Padded Stool



Wastebasket



Floor Easel



Sign Holder



Waterfall Rack



Z Rack



Bag Rack



Literature Rack



8' Upright



Crossbar



Stem Light

**Cancellation Policy:** Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:



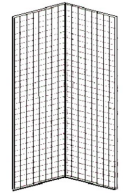
## Specialty Equipment Order Form

**Deadline: 9/04/25**

SPECIALTY EQUIPMENT				
Qty	Description	Discount Rate	Standard Rate	Amount
	Tensa Barrier Stanchion	\$ 75.00	\$ 93.75	\$
	2' X 8' Grid (Minimum order of 2)	\$ 75.00	\$ 93.75	\$
	Posterboard: 8ft. X 4ft. Black Panel - Vertical	\$ 75.00	\$ 93.75	\$
	Posterboard: 4ft. X 8ft. Black Panel - Horizontal	\$ 75.00	\$ 93.75	\$
	Pegboard in Frame: 8ft. X 4ft. White Panel - Vertical	\$ 75.00	\$ 93.75	\$
	Pegboard in Frame: 4ft. X 8ft. White Panel - Horizontal	\$ 75.00	\$ 93.75	\$
	Showcase - 6' Full View	\$ 532.01	\$ 665.01	\$
	Showcase - 6' Half View	\$ 532.01	\$ 665.01	\$
Sub-Total				\$
7.75% GA Sales Tax				\$
TOTAL AMOUNT →				\$



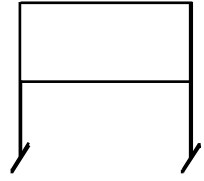
Tensa Barrier Stanchion



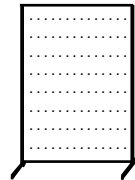
2' X 8' Grid (2 shown)



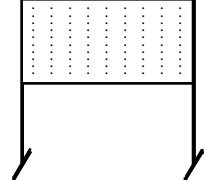
Posterboard Vertical



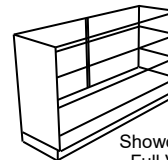
Posterboard Horizontal



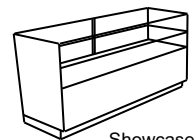
Pegboard Horizontal



Pegboard Vertical



Showcase -  
Full View



Showcase -  
Half View

**Cancellation Policy:** Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:



## Booth Carpet & Padding Order Form

**Deadline: 9/04/25**

### STANDARD CARPET

Price includes installation.

Please select your color from those at right under "Standard Carpet Colors."  
No guarantee of color match when ordering multiple carpets.

Color	Quantity	Size	Advance Rate	Standard Rate	Amount
		10' X 10'	\$ 197.65	\$ 247.06	\$
		10' X 20'	\$ 368.85	\$ 461.06	\$
		10' X 30'	\$ 550.15	\$ 687.68	\$

### CUSTOM SIZE CARPET

Includes poly covering for protection and installation to fit booth space.

Note: 100 Square Foot Minimum Order

Please select your color from those at right under "Custom Size Carpet Colors."

Dimensions	Total Sq. Ft.	Color	Advance Rate	Standard Rate	Amount
' X '			\$ 3.60 / sq. ft.	\$ 4.50 / sq. ft.	\$

### 26 OZ. PLUSH CUSTOM-SIZE CARPET

Includes poly covering for protection and installation to fit booth space.

Note: 100 Square Foot Minimum Order

Please select your color from those at right under "26 oz. Plush Carpet Colors."

Dimensions	Total Sq. Ft.	Color	Advance Rate	Standard Rate	Amount
' X '			\$ 5.65 / sq. ft.	\$ 7.06 / sq. ft.	\$

### CUSTOM PADDING

Note: 100 Square Foot Minimum Order

Dimensions	Total Sq. Ft.	Advance Rate	Standard Rate	Amount
' X '		\$ 1.00 / sq. ft.	\$ 1.25 / sq. ft.	\$

### VISQUEEN

Note: 100 Square Foot Minimum Order

Dimensions	Total Sq. Ft.	Advance Rate	Standard Rate	Amount
' X '		\$ .30 / sq. ft.	\$ .37 / sq. ft.	\$

**Sub-Total** \$

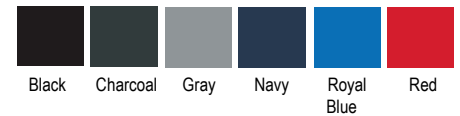
**7.75% GA Sales Tax** \$

**TOTAL AMOUNT →** \$

### Standard Carpet Colors



### Custom Size Carpet Colors



### 26 oz. Plush Carpet Colors



Please note: The carpet colors shown above are represented as accurately as possible; however, due to the variances among computer monitors and printers, the colors displayed on your screen or printed form may not depict an accurate reproduction of the actual swatch color.

**Cancellation Policy:** Any and all orders cancelled before the discount deadline will be refunded at 100% of the original price. Any and all orders cancelled after the discount deadline but within 48 hours of the order date will be refunded at 100%. Any and all orders cancelled more than 48 hours of the event move in will receive a credit of 50% of the original price. Any and all orders cancelled less than 48 hours of the event move in are non-refundable. No refunds will be issued. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Signs & Banners Oder Form

**Deadline: 9/04/25**

Sign prices are based on customer supplying print-ready graphics in the requested format (email info@rpmxpo.com for format information).  
In order to receive the discount rate, graphics must be received by Thursday, September 4, 2025.

Qty	Description	Discount Rate	Standard Rate	Amount
<b>STANDARD FOAMCORE SIGNS, SINGLE-SIDED</b>				
	Vertical 22" X 28"	\$ 64.00	\$ 80.00	\$
	Horizontal 28" X 28"	\$ 64.00	\$ 80.00	\$
	Vertical 28" X 44"	\$ 128.00	\$ 160.00	\$
	Horizontal 44" X 28"	\$ 128.00	\$ 160.00	\$
	Meterboard 34" X 74"	\$ 262.00	\$ 327.00	\$
<b>ACCESSORIES</b>				
	Foamcore 4' X 8'	\$ 66.00	\$ 82.00	\$
	Velcro	\$ 15.00	\$ 18.00	\$
Qty	Description	Discount Rate	Standard Rate	Amount
<b>REPLACEMENT ID SIGN - CARDSTOCK</b>				
	7" x 44" Horizontal	\$ 32.00	\$ 40.00	\$
Total Sq. Ft.	Description	Discount Rate	Standard Rate	Amount
<b>VINYL BANNERS WITH DIGITAL PRINTING</b> Grommets Included				
	Vertical / sq. ft. _____ x _____	\$ 16.00 per sq. ft.	\$ 20.00	\$
	Horizontal / sq. ft. _____ x _____	\$ 16.00 per sq. ft.	\$ 20.00	\$

Qty	Size	Discount Rate	Standard Rate	Amount
<b>WHITE SHOWCARD with EASEL BACK</b> Price Based on Block Letters, Black Lettering				
	8 1/2" X 11"	\$ 40.00	\$ 50.00	\$
<b>Orientation:</b> <input type="checkbox"/> Horizontal <input type="checkbox"/> Vertical <ul style="list-style-type: none"> <li>Signs ordered less than ten business days prior to show opening and on Saturday, Sunday or Holidays will be billed at double the Standard Rates.</li> <li>Prices will be quoted on all special work (logos, trademarks, special lettering cut-out, odd sizes, etc.)</li> <li>All advance order signs will be available for customer pick-up at the show site service desk.</li> <li>NO GUARANTEED DELIVERY TIME ON ORDERS PLACED AT THE SHOW SITE SERVICE DESK.</li> </ul>				

<b>Sub-Total</b>	<b>\$</b>
<b>7.75% GA Sales Tax</b>	<b>\$</b>
<b>TOTAL AMOUNT →</b>	<b>\$</b>

**Cancellation Policy:** Sign orders cancelled before the return deadline will be refunded at 50%. Sign orders cancelled after the return deadline will not be eligible for refund.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## **Labor Jurisdictions - Georgia**

### **LABOR**

Georgia is a "right-to-work" state. Exhibitor personnel may set up their own exhibits if so desired using their own tools and company personnel. Union Labor is available to assist in the installation and dismantling of exhibit booths. Exhibit labor, freight and rigging labor, electricians and plumbers can be arranged for at established rates using the enclosed order forms.

### **EXHIBIT LABOR JURISDICTION**

Exhibit labor claims jurisdiction for the installation, dismantling and first cleaning of prefabricated exhibits and displays when this work is done by RPMXPO personnel. They may be employed by completion of labor forms enclosed in this manual.

Union Labor is not required to put your products on display, to open cartons containing your products, nor to perform testing, maintenance or repairs on your products.

### **MATERIAL/FREIGHT HANDLING JURISDICTION**

RPMXPO has the responsibility of receiving and handling all exhibit materials and empty crates that come in via over-the-road carriers. It is RPMXPO's responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. RPMXPO will not be responsible, however, for any materials they do not handle

Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed away at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements have been made with RPMXPO to store empty crates. Please refer to the Material Handling Information sheet in this service manual for the handling of empties, disposal of skids, etc.

### **GRATUITIES/BREAKS**

Tipping is expressly prohibited. This includes such practices as giving money, merchandise, or other special consideration for services rendered. Do not give coffee breaks other than mid-morning and mid-afternoon when the union has a 15-minute paid break. Meal breaks are one hour. Any attempt to solicit a gratuity by an employee for any service should be reported immediately to RPMXPO.

### **IN GENERAL**

Exhibitors do not have to respond to grievances or complaints from union and trade personnel with respect to work jurisdictions. Please refer all such disputes and/or questions to RPMXPO management personnel immediately.

### **SAFETY**

Safety of everyone working in the hall is of our utmost concern at all times. Standing on chairs, tables and other furniture is PROHIBITED. The furniture is not designed to support your standing weight. RPMXPO cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Display Labor Order Form included in this manual and the necessary ladders and tools will be provided.

## Display Labor Order Form

**Deadline: 9/04/25**

Display Labor for Installation and Dismantling of Exhibits — Power Tools Are Not Supplied —	
<b>Straight Time</b> 8:00 am to 5:00 pm Monday through Friday.	<b>Overtime</b> After 5:00 pm until 8:00 am Monday through Friday, all day Saturday and Sunday.
\$ 73.75 per hour, one hour minimum per worker, thereafter 1/2 hr. increments.	\$ 110.60 per hour, one hour minimum per worker, thereafter 1/2 hr. increments.
All Labor orders received after the return deadline date will be charged an additional 25%	

**NOTE:**

8:00 am is the only guaranteed starting time. All the other orders will be filled as labor is available.  
All labor must be signed in and out at the Service Desk.

**PLEASE INDICATE SERVICE REQUIRED:**

- ☐ EXHIBITOR'S SUPERVISION – All work performed must be under the supervision of the Exhibitor
- ☐ RPMXPO SUPERVISION – Hourly rate plus 30% Supervision charge. Minimum \$40.00. Detailed set-up and outbound shipping instructions must be sent in advance.

	Dates Required	# of Workers Requested	Time of Day Requested	Estimated # of Hours Per Worker	Estimated Amount
SET-UP	Saturday, September 6th				\$
DISMANTLE	Monday, September 8th				\$
<b>TOTAL AMOUNT →</b>					<b>\$</b>

Name of Carrier: \_\_\_\_\_ # of Crates: \_\_\_\_\_ # Cartons: \_\_\_\_\_ # of Skids: \_\_\_\_\_

Display shipped to:	<input type="checkbox"/> Warehouse	<input type="checkbox"/> Show Site	<input type="checkbox"/> Display includes Carpet	<input type="checkbox"/> Will Rent Carpet
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**PLEASE INCLUDE YOUR SET-UP PLANS WITH YOUR ORDER**

After Dismantle Return Display to: \_\_\_\_\_

**Cancellation Policy:** Labor service orders cancelled prior to 48 hours of the event move in will be refunded at 75% of the original price. Labor service orders cancelled less than 48 hours prior to move in will be invoiced 50% of the original order. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Forklift Order Form

**Deadline: 9/04/25**

**Order Forklift Labor only if you need to assemble, move, unskid, relocate, unpack heavy equipment, after it has been delivered to your booth.**

**PLEASE NOTE:** Exhibitors are allowed a one-time spotting of equipment or machinery (within 6" tolerance) in its initial delivery as handled from carrier to booth, provided exhibitor or his representative is present at time of delivery to booth. It is not necessary to order forklift labor for this function; however, any additional movement or unskidding at exhibit booth will require a forklift order. Do not order forklift labor for motorized or mobile equipment.

Workmen and material handling equipment ordered for the start of the day will be provided at 8:00 AM. Any orders, after 8:00 AM, will be assigned after finishing earlier requests. Exhibitors must verify any forklift labor and material handling equipment orders on the show floor. All workmen and material handling equipment must be signed in and out at the Service Desk.

<b>Forklift Labor Rates</b>	<b>Forklift Crew Consists of One Ground Man and One Forklift Operator</b>	
	<b>Straight Time</b> 8:00 am to 5:00 pm Monday through Friday	<b>Overtime</b> After 5:00 pm until 8:00 am Monday through Friday, all day Saturday and Sunday
<b>Additional Worker</b>	\$ 73.75 per hour, one hour minimum, per worker, thereafter ½ hr. increments	\$ 110.60 per hour, one hour minimum, per worker, thereafter ½ hr. increments
<b>Fork Lift with Operator</b> Up to 5,000 lbs. Capacity	\$ 246.20 per hour, one hour minimum, per worker, thereafter ½ hr. increments	\$ 295.35 per hour, one hour minimum, per worker, thereafter ½ hr. increments
<b>Over 5,000 lbs.</b>	Quoted Upon Request	
<b>Standard Operating Procedure</b>	All Labor orders received after the return deadline date will be charged an additional 25% Anything that requires straps, shackles, and a 4 Stage Forklift, will come with an additional worker. (See additional worker prices above)	

	<b>Dates Required</b>	<b>Service Required</b>	<b>Time Requested</b>	<b>Estimated # of Hours Per Crew</b>	<b>Estimated Amount</b>
<b>SET-UP</b>	<b>Saturday, September 6th</b>				\$
<b>DISMANTLE</b>	<b>Monday, September 8th</b>				\$
<b># of Pieces to be Spotted: _____ Heaviest Pieces: _____</b>					<b>TOTAL AMOUNT → \$</b>

**Cancellation Policy:** Labor service orders cancelled prior to 48 hours of the event move in will be refunded at 75% of the original price. Labor service orders cancelled less than 48 hours prior to move in will be invoiced 50% of the original order. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Booth Cleaning & Porter Service

**Deadline: 9/04/25**

### BOOTH CLEANING RATES

All carpets ordered from RPMXPO Services are installed clean for your use;  
however, you may want to order cleaning services for debris created during set-up.

Please choose either **One-Time** (before initial opening) **Vacuuming** or **Daily Vacuuming** below.

**VACUUMING -**  
Once Before  
Initial Opening

Booth Dimensions	Total Square Feet	X	Advance Rate	or	Standard Rate	Service Days	Amount
------------------	-------------------	---	--------------	----	---------------	--------------	--------

ft.	ft.	ft.	X	\$ 0.45 / sq. ft.	or	\$ 0.60 / sq. ft.	1	\$
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**VACUUMING -**  
Daily  
(Rate is duration  
of event - not  
Per ft/per day)

Booth Dimensions	Total Square Feet	X	Advance Rate	or	Standard Rate	Service Days	Amount
------------------	-------------------	---	--------------	----	---------------	--------------	--------

ft.	ft.	ft.	X	\$ 0.90 / sq. ft.	or	\$ 1.15 / sq. ft.	2	\$
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**MINIMUM CHARGE - 100 Sq. ft. per day**

**TOTAL AMOUNT**



\$

### PORTER SERVICE

Porter Service includes emptying wastebaskets within the booth every two hours during the show.  
It may be ordered once for the first day of the show only or daily.

Please choose either **Once** (before initial opening) or **Daily Porter Service** below.

**PORTER SERVICE--**  
First Day

Booth Dimensions	Total Square Feet	X	Advance Rate	or	Standard Rate	Service Days	Amount
------------------	-------------------	---	--------------	----	---------------	--------------	--------

ft.	ft.	ft.	X	\$ 0.40 / sq. ft.	or	\$ 0.50 / sq. ft.	1	\$
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**PORTER SERVICE -**  
Daily  
(Rate is duration  
of event - not  
per ft/per day)

Booth Dimensions	Total Square Feet	X	Advance Rate	or	Standard Rate	Service Days	Amount
------------------	-------------------	---	--------------	----	---------------	--------------	--------

ft.	ft.	ft.	X	\$ 0.80 / sq. ft.	or	\$ 1.05 / sq. ft.	2	\$
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**MINIMUM CHARGE - 100 Sq. ft. per day**

**TOTAL AMOUNT**



\$

**Cancellation Policy:** Labor service orders cancelled prior to 48 hours of the event move in will be refunded at 75% of the original price. Labor service orders cancelled less than 48 hours prior to move in will be invoiced 50% of the original order. Refer to Payment Policies for full description.

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## F.A.Q.

### HOW DO I SHIP TO WAREHOUSE?

#### (i.e. advance shipment to warehouse)

- We will accept freight beginning 30 days prior to show move-in.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on the Material Handling Order Form. Your freight will be accepted after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday 8:00 a.m. to 4:30 p.m. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, type of merchandise and weight.
- Certified weight tickets must accompany all shipments.

### HOW DO I SHIP TO SHOW SITE? (i.e. direct to show site)

- Freight will be accepted only during exhibitor move in. Please refer to the Exhibitor Information page for specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, type of merchandise and weight.
- Certified weight tickets must accompany all shipments.
- Be sure to check your service manual if you are targeted for a specific date or time.

### WHAT ABOUT PREPAID OR COLLECT SHIPPING CHARGES?

- We do not accept collect shipments. Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

### HOW SHOULD I LABEL MY FREIGHT?

- The label should contain the exhibiting company name, booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Material Handling Order Form page. We have also included in your service manual labels for both warehouse and show site shipments for you to copy and attach to cartons as needed.
- Some labels are color coded, so please check the service manual before making copies.
- Try to label every carton that is skidded with at least your name & booth number.

### WHAT HAPPENS TO MY EMPTY CONTAINERS DURING THE SHOW?

- Pick up "Empty Labels" at the RPMXPO Service Desk. Place a label on each container. Please consolidate containers if possible. Labeled containers will be picked up periodically and stored during the show.
- At the close of the show, the empty containers will be returned to the booths in random order. Depending upon the size of the show, this process may take several hours.

### HOW DO I PROTECT MY MATERIALS AFTER THEY ARE DELIVERED TO THE SHOW OR BEFORE THEY ARE PICKED UP AFTER THE SHOW?

- Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show - the time between your departure and the actual pickup of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

### HOW DO I SHIP MY MATERIALS AFTER THE CLOSE OF THE SHOW?

- For your convenience, ABF Freight will be on site to handle outbound transportation.
- Each shipment must have a completed RPMXPO Bill of Lading form in order to ship materials from the show. All pieces must be labeled individually. (You can pick up a bill of lading from the RPMXPO Service Desk.)
- After materials are packed, labeled, and ready to be shipped, the completed RPMXPO Bill of Lading must be turned in at the RPMXPO Service Desk. DO NOT leave the bill of lading in your booth.
- Provide your designated carrier with pickup information. Please refer to the Exhibitor Information page for specific dates and times. In the event your selected carrier fails to show on final move-out day, your shipment will be rerouted through ABF Freight.
- You must notify your carrier of the dates & times of pick-up if you are not using ABF Freight.

### DO I NEED INSURANCE?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage. This can be done by adding "riders" to your existing policies.



## Shipping Definitions

CRATED - Referred to as "Common Carrier Shipments"

- Crates, fiber cases, cartons, etc. that are not stacked but placed side by side on the trailer.

UNCRATED - Referred to as loose or pad wrapped;  
i.e., your exhibit material is not protected in a shipping container.

ADDITIONAL HANDLING - Referred to as "Van Line Shipments" or "Special Handling"

- In this instance, the carrier delivering your exhibit to the show is charging you by space used (per cubic foot) as opposed to charging by weight (per 100 lbs.) Exact measurements of your crates are taken by your carrier for loading and unloading the trailer. Customarily, these carriers charge in such a manner as is advantageous to them to maximize the space inside the trailer. This process may require additional RPMXPO labor to load/unload.

SMALL PACKAGE SERVICE - Referred to as packages, cartons or envelopes.

- Any **single shipment** that arrives at the warehouse or show site weighing less than 50 lbs. In this category are shipments received from UPS, FedEx, DHL, AirBorne Express, etc.

### \*Overtime:

- is Monday-Friday prior to 8:00 a.m. and after 5:00 p.m. Also, all day Saturday, Sunday and observed union holidays.

## Money Saving Tips

### Helpful Hint for Small Shipments!

To reduce material handling costs, ship all materials in one shipment, not several shipments.  
See example of savings below.

### Before the show...

#### THE WAY

— Shipped as three separate shipments —

#### RECEIVED:

54 lbs. charged @ 200 lbs. min x \$88.00/cwt. ....	\$176.00
59 lbs. charged @ 200 lbs. min x \$88.00/cwt. ....	\$176.00
72 lbs. charged @ 200 lbs. min x \$88.00/cwt. ....	\$176.00

**Total 185 lbs.**

**Total Cost: ..... \$528.00**

#### THE MONEY SAVING WAY

— Shipped everything together as a single shipment\* —

#### RECEIVED:

3 pieces totaling 185 lbs. @ 200 lbs. min x \$88.00/cwt. \$176.00

**TOTAL SAVINGS... \$352.00!**

- The Material Handling charge from RPMXPO for handling your freight should not be confused with the cost from your carrier to transport your freight to and from the show.

### After the show...

- 1) Obtain an RPMXPO Bill of Lading from the Service Desk.
- 2) Once your freight is packed and ready to ship, complete and return the RPMXPO Bill of Lading to the Service Desk.
- 3) If not using ABF Freight, you must make and/or confirm arrangements for pick-up with your choice of carriers.
- 4) Be sure your chosen carrier is declared on the RPMXPO Bill of Lading.
- 5) Make sure all crates, packages, etc. are clearly addressed (remove all old address labels).

\*Failure to follow these steps could result in freight being re-routed through ABF Freight and assessed additional shipping charges.

## Material Handling Rate Schedule

**RPMXPO has been designated as the official drayage contractor with responsibility for the unloading, delivery, reloading and processing of all exhibitors' freight shipments.**

### MATERIAL HANDLING RATES 200 lb. Minimum

The following services, whether used complete or in part, are offered as a roundtrip package. Rates include: Unloading crated freight (the warehouse cannot receive uncrated shipments); storing at warehouse for up to 30 days (any materials stored beyond 30 days will incur additional costs applied to your invoice); reloading onto trucks and delivery to the exhibit site; unloading freight and delivery to your booth; picking up, storing, and returning empty shipping containers; and reloading freight for return to your specified destination from exhibit site.

	Crated Materials	Uncrated and/or Loose Shipments	Special Handling
	STANDARD RATES	STANDARD RATES	STANDARD RATES
<b>WAREHOUSE ADVANCE RECEIVING</b>	<b>ST Rate: \$ 50.00 / cwt.</b> Receive crated materials only at our warehouse 30 days prior to show.	Shipments of loose or uncrated materials will <u>not</u> be received at the warehouse. They must be shipped directly to the show site.	<b>ST Rate: \$ 62.50 / cwt.</b> See below*.
<b>DIRECT SHIPMENT TO SHOW SITE</b>	<b>ST Rate: \$ 50.00 / cwt.</b> Receive shipments at show site on move-in dates only.	<b>\$ 62.50 / cwt.</b> Receive shipments at show site on move-in dates only.	<b>\$ 62.50 / cwt.</b> Receive shipments at show site on move-in dates only.

\*Rates for shipments or equipment requiring special handling (including non-skidded, uncrated and/or loose shipments) received at the exhibit site will be subject to a 25% surcharge in addition to the above show site rates. This applies to all "van-line" shipments and trucks that, due to the height of the truck bed, cannot be unloaded at the docks. If crated materials are combined with uncrated and loose materials in the same shipment, the whole shipment will be charged at the Uncrated and Loose Material Rate, plus Special Handling Rate if applicable.

ALL SHIPMENTS MUST BE SENT PREPAID and all shipments must have a bill-of-lading showing number of pieces, weight, and description of merchandise. Display freight should be on a separate bill-of-lading from machinery freight. Mixed shipments will be charged at the Display freight rate. Trucks without a bill-of-lading or documented weight will be directed to a public scale or estimated weights will prevail. Estimated weights will be binding by both parties.

- Rates are based on incoming weight only. All weights are rounded off to the next 100 lbs. (cwt). Each shipment received is considered separately. Freight handling charges are the responsibility of the exhibitor.
- Exhibitors are urged to carry all-risk floater insurance covering their materials against damage, loss, and all other hazards from the time shipment is made prior to the show until shipments are received back after the show. This can generally be done by adding "riders" to existing insurance policies, often at no additional cost.
- Empty container labels will be available at the Service Desk. Affixing the labels is the sole responsibility of the exhibitor or his representative. RPMXPO assumes no responsibility for removal of containers with old or empty labels or for valuables stored inside containers while containers are in storage.
- Outbound shipping labels & RPM bills-of-lading will be available at the Service Desk. Exhibitor or his representative must pack & label their exhibit material and turn in an RPM bill-of-lading for each shipment at the Service Desk before leaving the Show. RPMXPO will route all shipments unless a designated carrier has been assigned. If the designated carrier fails to pick-up by the removal date of the Show, RPMXPO reserves the right to re-route exhibit material by an alternate carrier. As a result of re-routing or handling no liability will be assumed by RPMXPO.

## Material Handling Order Form

**Deadline: 9/04/25**

To avoid an off target surcharge, shipments consigned to the warehouse must arrive by **8/29/25**  
Shipments received after **8/29/25** are subject to a 25% surcharge, unless shipping via ABF Freight.  
Shipments consigned to the warehouse will not be accepted if delivered after **9/04/25**  
Shipments consigned to show site will not be accepted if delivered before **9/06/25**

### WHERE TO SHIP:

#### Shipments consigned to WAREHOUSE:

COBB Tradeshow  
c/o RPMXPO  
242 Westfork Court; Suite A  
Lithia Springs, GA 30122  
(Exhibiting Name & Booth Location)

#### Shipments consigned to SHOW SITE:

COBB Tradeshow  
Georgia International Convention  
Center  
c/o RPMXPO  
2000 Convention Center Concourse  
College Park, GA 30337  
(Exhibiting Name & Booth Location)

**\*The Show Name, Your Company Name and Booth Number MUST be referenced on all shipments\***

### AUTHORIZATION TO PROVIDE MATERIAL HANDLING

We hereby authorize RPMXPO to handle our shipment(s) in accordance with the information above and on the reverse side of this form, and have read this order and agree to the terms and provisions hereof including those on the reverse side and acknowledge receipt of a copy. We agree that RPMXPO will provide its services as our agent, and not as bailee or shipper, and if any employee of RPMXPO shall sign a delivery receipt, bill-of-lading, or other documents, we agree that they will do so as our agent, and we accept the responsibility therefor.

We agree, in the event of a dispute with RPMXPO relative to any loss or damage to any of our materials or equipment that we will not withhold payment of any amount due to them for drayage or any other services provided by RPMXPO as an offset against the amount of the alleged loss or damage. Instead, we agree to pay RPMXPO for the full amount of the invoice for all such charges, and we further agree that any claim we may have against RPMXPO shall be pursued independently by us as a completely separate transaction to be resolved on its own merits.

Please Complete	Piece Count	Estimated Weight	ST Rate Per CWT (100 lbs.)	ST Charges	Estimated Amount
Warehouse Advance Receiving - Crated			\$ 50.00	\$	\$
Warehouse Advance Receiving - Special Handling			\$ 62.50	\$	\$
Direct Shipment to Show Site - Crated			\$ 50.00	\$	\$
Direct Shipment to Show Site - Uncrated			\$ 62.50	\$	\$
Direct Shipment to Show Site - Special Handling			\$ 62.50	\$	\$
Small package shipments under 30 lbs.			\$ 30.00 per shipment	\$	\$

**NOTE: 200 LB MINIMUM PER SHIPMENT**

**TOTAL AMOUNT → \$**

Company Name:	Booth #:
Ordered By:	Phone #:
Signature:	Date:

## Reverse Side of Material Handling Order Form

Please read carefully! You are entering a contract which may limit your possible recoveries in case of loss or damage.

The terms and conditions set forth below, become a part of the contractual agreement between RPMXPO Services/ABF Freight and you, the EXHIBITOR. Acceptance of said terms and conditions will be construed by agreeing to the rules and regulations of exhibiting at the event. This Bill of Lading and/or Delivery Receipt will act as a binding document for any potential claims. By signing this RPM Bill of Lading, Exhibitor/Exhibitor's Agent guarantees payment for shipping services provided by RPM and/or RPM's Agent — no exceptions.

1. **DEFINITIONS.** The name RPM shall be construed within the meaning of this contract as ABF Freight Services and their employees, officer, agents, and assigns including any subcontractors that RPM may appoint. The term EXHIBITOR refers to any party who contracts for services with RPM.

2. **RPM RESPONSIBILITIES.** RPM shall be responsible only for those services which it directly provides, and hereby agrees to execute its contractual duties in good faith. RPM assumes no responsibilities for any persons, parties, or other contracting firms not under RPM direct supervision and control. RPM shall not be responsible for loss, delay, or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond RPM reasonable control, or for ordinary wear and tear in the handling of materials.

3. **INSURANCE.** It is understood that RPM is not an insurer. Insurance on exhibit materials, if any, shall be obtained by EXHIBITOR in amounts and for perils determined by EXHIBITOR. EXHIBITOR agrees to provide RPM with a release of subrogation to the extent that any insurance settlement is received.

4. **CLAIMS(S) FOR LOSS.** EXHIBITOR agrees that any and all claims for loss or damage shall be submitted to RPM prior to the conclusion of the show when alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes the "conclusion" of the show shall be construed as the end of the day on which EXHIBITOR must vacate the show site. All claims reported after the (30) day period will be rejected. In no event shall a suit or action be brought against RPM more than one year after the date that loss or damage occurred.

5. **INDEMNIFICATION.** Exhibitor agrees to indemnify, forever hold harmless and defend RPM and their employees, officers, and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to, by any of the following:

- EXHIBITOR'S negligent supervision of any labor secured through RPM or the negligent supervision of such labor by any of EXHIBITOR'S employees, agents, representatives, invitees, and/or any EXHIBITOR appointed contractor (EAC).
- EXHIBITOR'S negligence, willful misconduct, or deliberate act, or such actions of Exhibitor's employees, agents, invitees, representatives, or EACs at the show or exposition to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration, or negligent handling of RPM equipment.
- EXHIBITOR'S violation of Federal, State, or Local ordinances.
- EXHIBITOR'S violation of Show Regulations and/or Rules as published by Facility and/or Show Management.

6. **PACKAGING AND CRATES.** RPM shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped materials, or shrink-wrapped materials RPM shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. RPM shall not be responsible for crates and packaging which are unsuitable for handling, partially assembled, or having prior damage.

7. **EMPTY CONTAINERS.** Affixing "empty storage" labels to containers is the sole responsibility of EXHIBITOR or his representative. All previous labels should be removed. RPM assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels, or for loss or damage to materials stored in containers labeled "empty."

**RPM'S LIABILITY LIMITS.** If found liable for any loss or damage, RPM's sole and maximum liability for loss of or damage to EXHIBITOR'S materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$.50 per lb. per shipment based on the weight of the article(s) lost or damaged, or a maximum liability of \$50.00 per shipment, whichever is less. RPM shall be liable ONLY for loss of or damage to articles actually physically handled or for articles for which RPM specifically acknowledges receipt in writing. RPM shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from or related to a claim for loss or damage of material. In no event will RPM be held liable for any concealed damage-no exceptions.

8. **PAYMENT FOR SERVICES MAY NOT BE WITHHELD.** In the event of any dispute between EXHIBITOR and RPM relative to any loss or damage claim, the EXHIBITOR shall not be entitled to and shall not withhold payment to RPM as an offset against the amount of the alleged loss or damage. Any claim against RPM shall be considered a separate transaction and shall be resolved on its own merit.

9. **INBOUND SHIPMENTS.** Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) the booth and the arrival of the EXHIBITOR or his representative. During such time the materials will be left unattended. RPM is not, and cannot be, responsible for loss, damage, theft, or disappearances of EXHIBITOR'S material after same have been delivered to the EXHIBITOR'S booth at show site.

10. **OUTBOUND SHIPMENTS.** Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pick up of EXHIBITOR'S materials from the booth for loading onto a carrier. During such time the materials will be left unattended. RPM shall not be responsible for loss, damage, theft of, or disappearance of EXHIBITOR'S material before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted to RPM by EXHIBITOR. Notations of exceptions to conditions of materials, or piece counts will be made on the form submitted by EXHIBITOR. RPM assumes no responsibility for loss, damage, theft, or disappearance of EXHIBITOR'S materials after same have been delivered to EXHIBITOR'S appointed carrier, or agent for transportation after the show. RPM loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. RPM assumes no liability for any materials after carrier assumes custody of materials. If EXHIBITOR'S designated carrier fails to show by the move out deadline after a show, RPM shall have the authority to route EXHIBITOR'S shipment via an alternate carrier, or return shipment to a local warehouse for disposition at EXHIBITOR'S expense.

ADVANCE WAREHOUSE

**EXHIBIT MATERIAL**

***Rush to:***

**RPMXPO Services  
242 Westfork Court  
Suite A  
Lithia Springs, GA 30122**



**COBB Tradeshow**  
Georgia International Convention Center  
September 7-8, 2025

Exhibitor

Booth #

*On target shipments, without surcharge, must arrive by:*  
**August 29, 2025**

*Off target shipments, with surcharge, must arrive no later than:*  
**September 6, 2025**

ADVANCE WAREHOUSE

**EXHIBIT MATERIAL**

***Rush to:***

**RPMXPO Services  
242 Westfork Court  
Suite A  
Lithia Springs, GA 30122**



**COBB Tradeshow**  
Georgia International Convention Center  
September 7-8, 2025

Exhibitor

Booth #

*On target shipments, without surcharge, must arrive by:*  
**August 29, 2025**

*Off target shipments, with surcharge, must arrive no later than:*  
**September 6, 2025**

- These shipping labels are provided for your convenience to assist in preparing shipments direct to the advance warehouse.
- Please cut along dashed lines and affix one to each piece of your shipment direct to the advance warehouse.
- Please make additional copies of these labels as needed.
- Important note: Warehouse is not temperature controlled.
- Hazardous materials will not be accepted at warehouse.

**IMPORTANT: These labels are for Advance Warehouse Shipments ONLY.**

**DIRECT TO SHOW SITE**

**EXHIBIT MATERIAL**

***Rush to:***

**Georgia International Convention  
Center  
c/o RPMXPO  
2000 Convention Center Concourse  
College Park, GA 30337**



**COBB Tradeshow**  
Georgia International Convention Center  
September 7-8, 2025

Exhibitor

Booth #

***Exhibitor move-in begins:  
September 6, 2025***

**DIRECT TO SHOW SITE**

**EXHIBIT MATERIAL**

***Rush to:***

**Georgia International Convention  
Center  
c/o RPMXPO  
2000 Convention Center Concourse  
College Park, GA 30337**



**COBB Tradeshow**  
Georgia International Convention Center  
September 7-8, 2025

Exhibitor

Booth #

***Exhibitor move-in begins:  
September 6, 2025***

- These shipping labels are provided for your convenience to assist in preparing shipments direct to show site.
- Please cut along dashed lines and affix one to each piece of your shipment direct to the show site.
- Please make additional copies of these labels as needed.
- Important note: Hazardous materials will not be accepted at show site.

**IMPORTANT: These labels are for Direct to Show Site Shipments ONLY.**



# Your official air freight and ground freight carrier ABF Freight<sup>SM</sup>

Let ABF Freight make your next trade show the easiest you have attended!

ABF Freight has over 90 years of experience in the freight industry and has a dedicated Trade Show Division with service throughout North America.

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Our Services Include:

Priority handling of your inbound and outbound shipments.

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LTL ground transportation

International transportation



Trust your important trade show shipment to the leader in exhibition transportation services





# REQUEST FOR INFORMATION

## ABF FREIGHT<sup>SM</sup> • TRADE SHOW SERVICES

Show Name \_\_\_\_\_ Booth Number \_\_\_\_\_

Show Dates \_\_\_\_\_

Contractor \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Street Address \_\_\_\_\_

P.O. Box \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

Zip (P.O. Box) \_\_\_\_\_ Zip (Street Address) \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Estimated Exhibit Weight \_\_\_\_\_ Number of Shows Per Year \_\_\_\_\_

Normal Number of Exhibit Pieces \_\_\_\_\_ Crates \_\_\_\_\_ Cartons \_\_\_\_\_ Cases \_\_\_\_\_ Carpet \_\_\_\_\_

Would you like an ABF Freight Trade Show coordinator to call you with a quote or information? ☐ Yes ☐ No

**If you are faxing this form**, please print a copy, complete the requested information, and then fax to **479.785.8701**.

**If you are completing electronically**, you can either print and fax your request or click on the submit button to send your request to one of our Trade Show specialists.

ABF Freight • Trade Show Services • P.O. Box 10048 • Fort Smith, AR 72917-0048



# 800-654-7019

tradeshow@freight.abf.com | abf.com

3801 Old Greenwood Road • Fort Smith • AR • 72903



# **SAFETY FIRST**



## **SAFETY IS VERY IMPORTANT FOR EVERYONE WORKING IN THE EXHIBIT HALL — ESPECIALLY YOU!**

RPMXPO is committed to safety throughout our company and in the work that we do. We request that you make safety a part of your activities during the show. If you see something unsafe or that presents a hazard, please bring it to the attention of an RPMXPO supervisor. By reporting unsafe or hazardous conditions, you will help make the show safer and more enjoyable for yourself and your fellow exhibitors.

Below you will find a list of Exhibitor Safety Guidelines that we request you follow while at show site. These Guidelines will enhance the overall safety of the show and help to prevent injuries to you, our employees and other exhibitors. Enjoy the show and do it safely!

### ***THANK YOU FOR YOUR COOPERATION!***

#### **EXHIBITOR SAFETY GUIDELINES AT SHOWSITE**

- Children under the age of 14 will not be permitted on the show floor during the set-up and dismantling of the show. There will be no exceptions.
  - Smoking is prohibited except in designated areas. Please be sure all cigarettes are fully extinguished.
  - Standing on chairs, tables and other furniture is PROHIBITED. The furniture is not designed to support your standing weight. RPMXPO cannot be held responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Display Labor Order Form included in this manual and the necessary ladders and tools will be provided.
  - Forklifts and carts are to be used by authorized personnel only. Please do not operate this equipment. Ask for help.
  - Be aware of the forklifts moving throughout the aisles and docks. Please steer clear of them, especially when they are carrying a crate or load.
  - Never run in the exhibit hall. Please walk. Watch your step in the aisles and around the loading docks.
  - Electrical wires and cords can be hazardous if frayed or stretched over a walkway. Please check all cords for damage. Secure or remove any cords where you or others are going to be walking.
  - Report any fires immediately or pull the nearest fire alarm. Please keep fire exits clear.
  - If you spill something, or notice a spill, clean it up or report it immediately. Please do not walk away from a spill.
  - Protect your valuables while on the show floor. Please keep all expensive or valuable items secured. Unattended items in booths are easy theft targets.
- Use good housekeeping. Dispose of waste properly and keep materials stacked securely. Please keep in mind the safety of your employees and those attending the show.

## ELECTRICAL SERVICE ORDER FORM

BOOTH SIGN NAME _____	EVENT NAME _____
FIRM NAME _____	EVENT DATE _____ BOOTH # _____
ADDRESS _____	CONTACT PERSON _____
CITY _____ STATE _____ ZIP _____	TELEPHONE# _____ FAX # _____

**ORDER FORM AND PAYMENT IN U.S. DOLLARS MUST BE RECEIVED 14 DAYS  
PRIOR TO EVENT DATE TO QUALIFY FOR ADVANCE RATES. NO EXCEPTIONS PLEASE!**

**Make Remittance Payable to: GEORGIA INT'L CONVENTION CENTER, 2000 Convention Center Concourse, College Park, GA 30337**

**IMPORTANT INFORMATION: CREDIT WILL NOT BE GIVEN FOR ELECTRICAL SERVICE INSTALLED AND NOT USED.**

**STANDARD ELECTRICAL OUTLET:** Wattage's available per one (1) three prong outlet. Rates quoted on 120 volt service.  
A separate outlet must be ordered for each location in booth where equipment is to be located.

QUANTITY	DESCRIPTION	ADVANCE RATE	FLOOR RATE	AMOUNT
	1- 500 Watts – 5 Amps	\$60.00	\$70.00	
	501 - 1000 Watts – 10 Amps	\$70.00	\$80.00	
	1001 - 1500 Watts – 15 Amps	\$80.00	\$90.00	
	1501 - 2000 Watts – 20 Amps	\$90.00	\$100.00	

**FLOOD LIGHTS, SPOT LIGHTS AND EXTENSION CORDS:** Service Connection for lights ONLY, no other use authorized.

QUANTITY	DESCRIPTION	ADVANCE RATE	FLOOR RATE	AMOUNT
	60 Watt Spot Lamp, Clip On w/flex stem	\$50.00	\$60.00	
	150 Watt Spot Lamp, Clip On	\$50.00	\$60.00	
	500 Watt Flood Lamp, Stanchion	\$60.00	\$70.00	
	Single Extension Cords - Power Not Included	\$20.00	\$20.00	
	Multi Plug Power Strip - Power Not Included	\$20.00	\$20.00	
	Quad Box - Power Not Included	\$20.00	\$20.00	
	Cube Tap	\$10.00	\$10.00	

**SERVICE AND SPECIAL ELECTRIC:** SEE SPECIAL ELECTRIC CONVERSION CHART ON REVERSE SIDE. Labor charge is required for all service equipment connections (1 hour minimum). **OUTSIDE POWER ADD 50%**

AVAILABLE VOLTAGES	AMPS	WATTAGE	QUANTITY	AMOUNT
120 Volt - Single Phase				
208 Volt - Single Phase				
208 Volt - Three Phase				
277/480 Volt - Three Phase				

**LABOR:** Labor will be charged in ½ hour increments, if needed. Minimum charge - ½ hour.

QTY	DESCRIPTION	ADVANCE RATE	FLOOR RATE	AMOUNT
	Monday - Friday, 8:00 A.M. – 5:00 P.M.	\$50.00 per hour	\$50.00 per hour	
	Monday - Friday, 5:00 P.M. – 8:00 A.M., Saturday, Sunday and Holidays	\$75.00 per hour	\$75.00 per hour	

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_ ORDER TOTAL \$: \_\_\_\_\_

PAYMENT MAY BE MADE BY CHECK OR CREDIT CARD CHECK ENCLOSED \_\_\_\_\_ CREDIT CARD \_\_\_\_\_

AMEX \_\_\_\_\_ VISA/MC \_\_\_\_\_ CREDIT CARD NUMBER \_\_\_\_\_ EXPIRATION DATE \_\_\_\_\_

NAME ON CARD \_\_\_\_\_ SIGNATURE \_\_\_\_\_

**See Reverse Side for Safety, General Information and Conversion Chart**

## GENERAL INFORMATION

1. A separate outlet must be ordered for each piece of equipment to be connected.
2. All 120 volt service to booths consist of one three wire grounded plug located at the back of the booth.
3. All exhibitors cords must be of the three wire grounded type.
4. Wall outlets and post outlets are not a part of booth space.
5. All material and equipment used by house electrician remains the property of Georgia International Convention Center.
6. Georgia International Convention Center electricians are authorized to cut floor coverings to permit installation of service in the event that carpet is laid prior to electrical services.
7. Special power request other than 120 volt or 208 volt/20 amp service will be based on time plus material.
8. All electrical connections requiring additional electrical personnel will be on an hourly rate with the exhibitor as the payer.
9. Prices are based on current wage scale and are subject to change in the event of wage changes or materials prior to show.
10. The charge for outlets will be made on the basis of maximum wattage.
11. No claims will be accepted or adjustments made unless filed by the exhibitors prior to close of the show.
12. Credit will not be given for electrical service installed and not used.
13. Rates quoted for electrical connections cover only the bringing of service to the booth in the most convenient manner and rates do not include connecting equipment or special wiring.
14. Order form and payment in U.S. dollars must be received a MINIMUM OF FOURTEEN (14) DAYS prior to scheduled show opening date to qualify for advance rates.
15. Floor order for service must be paid at the time of ordering or before service is installed.
16. Request for special service or voltage must be received by Convention Center 30 days prior to scheduled exhibitors move in.
17. All equipment regardless of source of power must comply with all federal, state and local safety codes.

## SAFETY REGULATIONS

1. Connections may be refused if they constitute a fire or safety hazard.
2. Any faults with display and equipment must be corrected promptly by qualified electricians or the power will be disconnected.
3. All equipment must be tagged with complete information as to current, voltage, phase, cycle, horsepower, etc.
4. Each motor of ½ HP or over must be equipped with a fusible disconnect switch located on or adjacent to the motor.
5. All exhibitors cords must be of the three wire grounded type.
6. All electrical connections must be disconnected from the machinery or equipment either by disconnect switch being off or cords unplugged at the end of each days exhibit.
7. No one exhibitor may use electrical power from another booth.
8. Under no circumstances shall anyone other than house electricians make a power source connection.

## SPECIAL REQUIREMENTS

ORDERS WITH PAYMENT POSTMARKED 14 DAYS PRIOR TO SHOW OPENING DATE: DEDUCT 10%.  
**POWER REQUIREMENTS ABOVE 400 AMPS, SPECIAL VOLTAGE and TRANSFORMERS ARE AVAILABLE**  
 PRICES UPON REQUEST

OVERHEAD SERVICE: Add 50% to Service Requirement charge when ordering.  
 OUTSIDE SERVICE: Add 50% to Service Requirement charge when ordering.  
 24 -HOUR SERVICE: Add 50% to Service Requirement charge. When 24 - hour service is not required, exhibitor is expected to turn equipment off at the end of each day or expect to be billed for 24 - hour service.

## SPECIAL ELECTRIC CONVERSION CHART

AMPS	1-PHASE 120-Volts	1-PHASE 208-Volts	3-PHASE 208-Volts	1-PHASE 480-Volts	3-PHASE 480-Volts	AMPS	1-PHASE 120-Volts	1-PHASE 208-Volts	3-PHASE 208-Volts	1-PHASE 480-Volts	3-PHASE 480-Volts
0-5	500w \$70.00	1,000 w \$80.00	1,800 w \$100.00	2,400 w \$105.00	4,200 w \$150.00	91-100	Priced Upon Request	20,800 w \$650.00	36,000 w \$1,000.00	48,000 w \$1,300.00	83,000 w \$2,000.00
6-10	1000w \$80.00	2,100 w \$100.00	3,600 w \$150.00	4,800 w \$175.00	8,300 w \$280.00	101-125	Priced Upon Request	-	-	-	-
11-15	1,500w \$90.00	3,100 w \$120.00	5,400 w \$180.00	7,200 w \$225.00	12,500 w \$360.00	126-150	Priced Upon Request	31,200 w \$1,000.00	54,000 w \$1,500.00	72,000 w \$2,000.00	124,600w \$3,000.00
16-20	2,000w \$100.00	4,200 w \$150.00	7,200 w \$225.00	9,600 w \$300.00	16,600 w \$450.00	151-175	Priced Upon Request	36,400 w \$1,150.00	63,000 w \$1,750.00	84,000 w \$2,300.00	145,300w \$3,500.00
21-25	Priced Upon Request	5,200 w \$180.00	9,000 w \$275.00	12,000 w \$360.00	20,800 w \$550.00	176-200	Priced Upon Request	41,600 w \$1,300.00	72,000 w \$2,000.00	96,000 w \$2,600.00	166,100w \$4,000.00
26-30	Priced Upon Request	6,200 w \$210.00	10,800 w \$325.00	14,400 w \$420.00	24,900 w \$650.00	201-225	Priced Upon Request	-	81,000 w \$2,250.00	-	186,800w \$4,500.00
31-35	Priced Upon Request	7,300 w \$250.00	12,600 w \$375.00	16,800 w \$500.00	29,100 w \$750.00	226-250	Priced Upon Request	-	90,000 w \$2,500.00	-	207,600w \$5,000.00
36-40	Priced Upon Request	8,300 w \$300.00	14,400 w \$450.00	19,200 w \$600.00	33,200 w \$900.00	251-275	Priced Upon Request	-	99,000 w \$2,750.00	-	228,400w \$5,500.00
41-50	Priced Upon Request	10,400 w \$350.00	18,000 w \$550.00	24,000 w \$700.00	41,500 w \$1,050.00	276-300	Priced Upon Request	-	108,000 w \$3,000.00	-	249,100w \$6,000.00
51-60	Priced Upon Request	12,500 w \$400.00	21,600 w \$600.00	28,800 w \$800.00	49,800 w \$1,200.00	301-325	Priced Upon Request	-	116,900 w \$3,250.00	-	269,900w \$6,500.00
61-70	Priced Upon Request	14,600 w \$450.00	25,200 w \$700.00	33,600 W \$900.00	58,100 w \$1,400.00	326-350	Priced Upon Request	-	125,900 w \$3,500.00	-	290,600w \$7,000.00
71-80	Priced Upon Request	16,600 w \$500.00	28,800 w \$800.00	38,400 w \$1,000.00	66,400 w \$1,600.00	351-375	Priced Upon Request	-	134,900 w \$3,750.00	-	311,400w \$7,500.00
81-90	Priced Upon Request	18,700 w \$550.00	32,400 w \$900.00	43,200 w \$1,100.00	74,700 w \$1,800.00	376-400	Priced Upon Request	-	143,900 w \$4,000.00	-	332,200w \$8,000.00